

Deltek First Vision Essentials

The perfect fit for a growing professional services firm

Deltek First Vision Essentials provides the visibility, control, and insight your growing firm needs.

Choices, not sacrifice

Regardless of your firm's size, you want a connected organization with visibility across and control throughout. You could stitch together narrow stand-alone sales, project management, and financial reporting tools— but such a patchwork of systems means inefficient processes, unreliable data, and costly, cumbersome administration. Clearly, that's a shaky foundation for a growing firm like yours. Yet a comprehensive ERP solution to tie it all together typically means heavy up-front investments in costly infrastructure, and the ongoing expense of personnel to maintain it— a big hit to a growing firm's cash flow.

What if...

What if a single solution could bring your firm together— without needing the sophisticated IT infrastructure and dedicated personnel? What if the enterprise management solution usually found only in large firms was available for your firm? You wouldn't have to sacrifice capabilities you need just to get a solution you can manage, or make tough choices about which departments to fix and which to make wait. What if you had the same technology advantage as your large competitors— without the same overhead?

The perfect fit

Deltek First Vision Essentials™ puts the proven capabilities of Deltek Vision™— the most widely used professional services management solution— within easy reach for today's growing firm. Deltek First Vision Essentials is the first-of-its-kind cloud-based management solution purpose-built for the unique needs of architecture & engineering organizations— turning “what if” into a reality for firms of practically any size. Through cloud-based software-as-a-service (SaaS), Deltek First Vision Essentials provides the visibility, control, and insight your growing firm needs— without the drain on cash, the hassles of on-site infrastructure, and the headaches of ongoing maintenance.

Why the cloud?

Cloud-based solutions like Deltek First Vision Essentials are deployed in a secure environment accessed through the web. Solutions in the cloud are accessible from anywhere, highly secure, and always up-to-date. Users' access is nearly identical to software you've deployed inside your organization. Best of all, the solution is managed for you— so you avoid the hassles of hardware, software updates, data back-ups, and security monitoring.

Deltek First Vision Essentials is the most flexible management system available to professional services firms—and even in the cloud, it's still exclusively yours.

Easy, simple, secure

Now with Deltek First Vision Essentials, you don't have to stay shackled to outdated tools or adapt to something that just doesn't fit. Inefficient manual tools lead to errors and stifle growth, and narrow departmental solutions disconnect both people and information. Vast on-site application suites force you to take on more than you can handle, and generic cloud-based applications don't come close to the unique needs of project-based businesses like yours. But Deltek First Vision Essentials is the perfect fit, delivering the crucial tools you need in a solution that's easy to buy, simple to own, and secure to access no matter where you are.

Easy to buy

Acquiring large-scale software applications is disruptive for organizations of any size—bringing arduous capital budgeting, resource-intensive readiness of servers and infrastructure, and cash-intensive licensing. Deltek First Vision Essentials eliminates the purchasing hassles typical of most comprehensive business solutions.

- Flexible subscription pricing is cash-flow-friendly, avoiding heavy up-front capital investment by spreading an economical monthly expense over time.
- Deltek First Vision Essentials' proven best-practice model delivers the essential capabilities to connect the entire firm—with flexibility to easily add other modules as you need them.
- Because there's no infrastructure to purchase or prepare, Deltek First Vision Essentials is immediately available—avoiding the long preparation phase found in most onsite deployments—so it doesn't divert the attention of scarce IT resources or dampen the enthusiasm of an eager organization.

Simple to own

Owning a comprehensive business management system typically means you need skilled experts to maintain the infrastructure—backing up data, ensuring security, installing patches, and managing upgrades. This effort sacrifices IT's focus on more important work, and stretches the expertise of scarce and overworked resources. Deltek First Vision Essentials is in the cloud—so you eliminate your ownership costs and maintenance responsibilities while receiving higher quality-of-service than you can ask of your own IT team. Our singular focus is on maintenance and support of your crucial Deltek First Vision Essentials solution, making your ownership practically “hands free”—Deltek's dedicated experts work 24/7 to keep Vision current with the latest version updates, monitor security, create back-ups, and even upgrade the underlying infrastructure.

Simple ownership also means you're not boxed in by rigid tools—you can make changes whenever you need to. Deltek First Vision Essentials is the most flexible management system available to professional services firms—and even in the cloud, it's still exclusively yours. You can modify views, build custom reports, or adapt workflow—before you “go live,” or at any time thereafter. You're also not pinned down by inflexible licensing that forces you to purchase more seats than you need or more capabilities than you want, just to hedge against future growth. Flexible subscriptions let you choose the term that meets your level of commitment, add users when you need, and expand with additional modules when you're ready.

Deltek's cloud-based data-center assures a level of accessibility and security that any on-site IT department would be hard-pressed to match.

Available and secure

Entrusting your growing professional services operation to the Deltek cloud doesn't mean putting your firm's data at risk. Deltek's unwavering commitment to support and security makes Deltek First Vision Essentials available any time to anyone in your firm who needs it– and keeps your information safe from anyone who shouldn't have it. Deltek's cloud-based data-center assures a level of accessibility and security that any on-site IT department would be hard-pressed to match.

- **Accessibility** - Secure access is directly through any basic internet connection– no need for your users to fumble with a cumbersome or occasionally-blocked VPN. Redundant servers, automatic fail-over, and multiple forms of back-up power enable an “always on” environment that's there when you need it. Constant monitoring is perpetually on

the lookout for potential issues, and round-the-clock personnel are on-site 24/7 to quickly resolve any problems. Even in case of an unforeseen disaster, intra-day back-ups to a secondary data-center mean your information is still available.

- **Security** - Stringent security safeguards mitigate concerns about potential vulnerability, and give you peace-of-mind that even in the cloud, your information is safe. Your part of the Deltek First cloud is yours alone– unlike other cloud-based solutions that comingle your data among that of other firms. Deltek's data-center is locked down not only by physical security, but also by the most current and advanced malware and anti-virus tools. Even personnel are rigorously trained to follow documented security policies and procedures. Deltek calls on unbiased third-parties to conduct periodic vulnerability testing.



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A clear choice

Ease, simplicity, and secure availability make Deltek First Vision Essentials' a clear choice for a growing professional services firm like yours. You need a comprehensive firm management solution specifically designed for the unique needs of architecture and engineering organizations— not some vast generic system that simply won't fit. For firm-wide visibility and project control in a tailored solution that's easy to acquire, simple to own, and always there when you need it, turn to Deltek First Vision Essentials.

For more information on Deltek First Vision Essentials, visit us online at deltek.com/vision

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Deltek (Nasdaq: PROJ) is the leading global provider of enterprise software and information solutions for professional services firms and government contractors. For decades, we have delivered actionable insight that empowers our customers to unlock their business potential. Over 15,000 organizations and 2 million users in over 80 countries around the world rely on Deltek to research and identify opportunities, win new business, optimize resources, streamline operations, and deliver more profitable projects. Deltek – Know more. Do more.® deltek.com